



## Klaus Lohmüller

born May, 20th, 1963, married, 2 children

### Competence profile

Results-orientated, entrepreneurial as well as strategically minded IT Manager/CIO with extensive experience as certified Senior Project Manager in managing of complex IT projects and organizations of different size.

Offering high level expertise in forming and implementation of changes in processes as certified Change Manager.

Initiative and responsible management of strategic projects to improve productivity and efficiency as well as within projects to implement SAP/ERP within organizations. Enforcement and management of outsourcing projects at various locations as well as implementation of the entire service management.

#### Sustainable success

- Lead and set up of a business unit for high-security IT services with 350 employees and profit and loss responsibility for € 180 mio.
- Multiple SAP/ERP implementations / changes at various locations
- Relocation of a business unit, including production and delivery logistics (approximately 600 employees with an turnover of € 157 mio.) from Germany to Switzerland

Hands-on leader with a positive charisma, commitment, and high communication skills.

Motivating Head of interdisciplinary teams and projects of various technical and management levels.

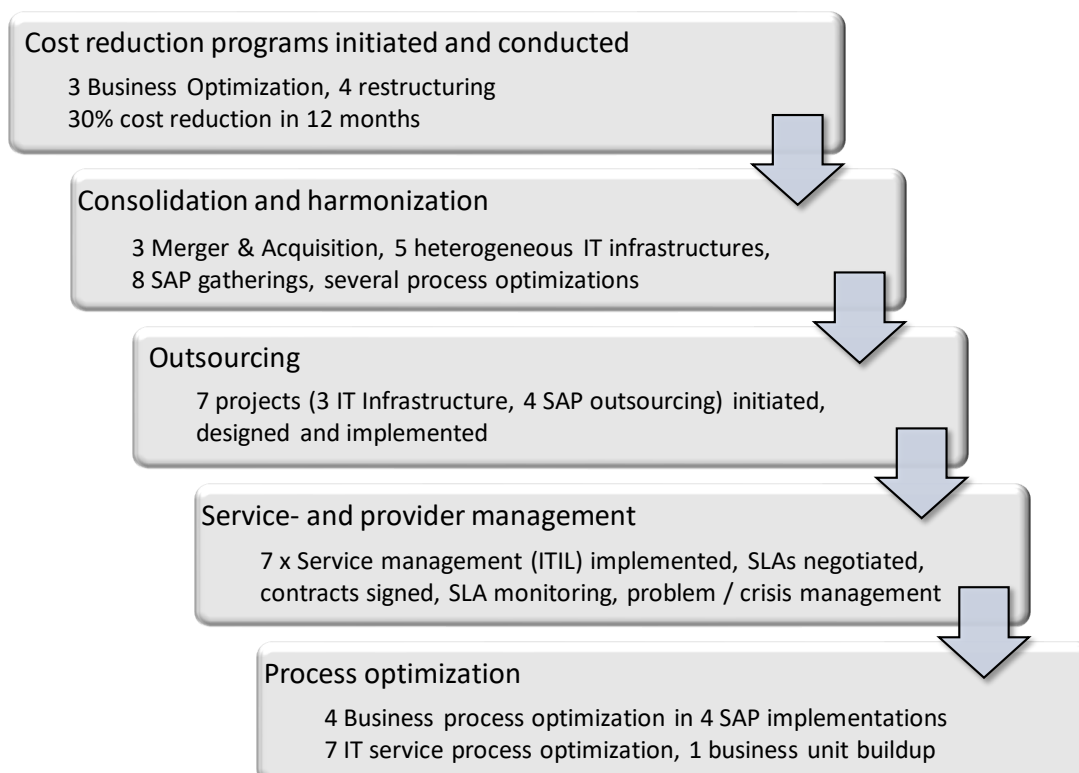
## Range of experience

### Management

- Implementation-focused management
- 14 years senior management positions within a global-group or in midsized enterprises
- 10 years successfully working for clients as interim manager, senior project manager and change manager
- Long-term management of multi-site IT departments (SAP development, commercial and technical SW) and of national / international IT Operations (Data Center, Client / Office Support, Server, LAN)
- Many years of experience as certified Senior Project Manager and certified Change Manager in international projects
- Optimization of the service and cost structures by target-orientated negotiation
- Personnel management and staff development - even in difficult situations (restructuring)

### Professional

- Strong project management skills (Senior Project Manager)
- Planning and management of change management projects within corporate changes
- Optimization of business processes - especially in regard to supply chain management
- Multiple implementation to SAP in companies and factories
- Planning and implementation of outsourcing projects coupled with Provider Management
- Implementation of ITIL processes to enhance its implementation of service management
- Identification of potentials for improving processes and costs (ITIL, CMMI, BCM)
- Extensive IT infrastructure and SAP knowledge (HW & Systems, IT Security, Software)



## Essential career / projects

### Accompanying note:

I act for 20 years during my professional career in projects, thereof 14 years as a certified **Senior Project Manager** and certified **Change Manager** at ...

- SAP implementation projects - partially in international factory structures and productions
- Projects to optimize and redesign of business processes (focus on logistics, SCM)
- Out- and Insourcing projects coupled with optimization of application development and IT operations
- Projects to implement and optimize service management (ITIL)
- IT infrastructure issues (consolidation of data centers, transition of client environments)
- Integrations and migrations of Applications (SAP) and IT-infrastructures
- Merger & acquisition and carve-out projects

All projects have been

- conceptionated after appropriate **preliminary and feasibility studies**
- planned on the basis of **project management methodologies** (PMI),
- accompanied **during the rollout phase**
- reported regularly **to the management** and
- reviewed in terms of **project success**.

2009 – today	<b>it.MCP GmbH - it Management Consulting &amp; Projekts (CEO)</b> Interim Manager, Management consultant and Project Manager
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**Interim Management** Setup of a Group-wide service for testing the cyber security of all Allianz applications (~ 3000 Web/Client-Server/Mobile)  
Period : 01/2021 – 06/2021 (Allianz Technology)  
Keywords : Interim Management, CyberSecurity, Outsourcing, Application, Conception & feasibility study, PoC, Benchmark,

**Project Manager** Project mgmt in outsourcing and carve-out of applications to external providers  
Period : 10/2020 – 12/2020 (Siemens AG, Siemens Energy AG)  
Keywords : Project management, Project planning, concept & feasibility study  
Process optimization, Change Management, SaaS

**Interim Management** Global Head of IT / CIO with responsibility for used SAP systems and restructuring of international IT Infrastructure  
Period : 07/2019 – 09/2020 (Schiedel GmbH)  
Keywords : Interim Management, Division management, IT Strategy, SAP, M&A, Due Diligence, Outsourcing, IT Infrastructure

**Multiple Project Manager** Project management of several major international projects with business process optimization and outsourcing in the logistics area within the scope of an M&A

Project 1 : Responsibility for the introduction of a joint global ERP system (SAP) within the scope of an M&A of two former competitors

Project 2: Responsibility for the harmonization of the international IT infrastructure in the context of the above-mentioned M&A

Project 3: Introduction of a new CRM system for the Group based on MS Dynamics CRM

Project 4: Introduction of a comprehensive PDM/PCM system with harmonization of all existing eCommerce channels by SAP c/4 (HYBRIS)

Project 5: Implementation of a new group-wide Webshop system based on SAP C/4 (HYBRIS)

Period : 03/2018 – 04/2019 (GEV - Großküchen Ersatzteil Vertriebs GmbH, LF Spareparts)

Keywords : IT strategy, Business process optimization, Project planning, Concept & Feasibility Analysis, Change Management, Benchmark, Outsourcing, Provider Management, SAP S/4HANA, Office365

**Project manager**

IT due diligence in the context of an international M&A between two groups of companies in conjunction with international project management

- the introduction of a common ERP system (SAP) and
- the harmonization of the IT infrastructure as well as
- the establishment of a common international IT organization

Period: 11/2017 - 02/2018 (GEV - Großküchen Ersatzteil Vertriebs GmbH, LF Spareparts)

Keywords: Consulting, IT strategy, Business process optimization, Project planning, Concept & Feasibility Analysis, Change Management, Benchmark, Service provider management, SAP S/4HANA, Office365

**Project manager**

Selection and introduction of a new warehouse management system (WMS) with connection to the robot storage system AutoStore

Period: 10/2017 - 11/2018 (GEV - Großküchen Ersatzteil Vertriebs GmbH)

Keywords: Consulting, Project planning, Provider benchmark, System selection, Service provider control, SALT LogBase, AutoStore

**Project manager**

Feasibility study for the redesign of business processes combined with a complete new introduction of an ERP system, a CRM system and a separate warehouse management system (WMS)

Period : 01/2017 – 11/2017 (GEV - Großküchen Ersatzteil Vertriebs GmbH)

Keywords : Consulting, IT Strategy, Business process optimization, Project management, Conception and feasibility study, Benchmark Change Management, Provider management, MS Dynamics NAV

**Consulting Project-Coach**

Development of an IT strategy for digitization based on the business model  
Feasibility analysis for the implementation of Salesforce or Microsoft Dynamics CRM  
Conception and implementation of a program for digitization - consisting of 7 individual projects - with adaptation of business processes and organization  
Establishment of an own IT organization

Period : 07/2015 – 12/2016 (Robert Bosch GmbH)

Keywords : Consulting, Digitization, Project planning, Coaching, Change Management, Process optimization, Conception, Feasibility study, Provider selection

**Interim Management**

Global Head of Applications with focus on conception and planning of a international SAP Template rollout in 4 countries for a international cable constructor

Period : 02/2015 – 06/2015 (LEONI AG)

Keywords : Interim Management, Head of Department, Program-Management, SAP, Logistics, Conception and feasibility study

**Consulting**

Consulting and coaching of the management of a large hotel in terms of business objective definition and implementation, cost management, process optimization and personnel management

Period : 09/2014 – 12/2014

Keywords : Consulting, Coaching, Balanced Score Card, Service management, Process optimization, Change Management, personnel management

- Interim Management** Division Management IT with focus on forming and implementation of ITIL Service Management and launch of individual cost allocation in a large mid-sized trading group  
Period : 03/2014 – 07/2014 (hagebau KG)  
Keywords : Interim Management, Division Management, Service Management, ITIL, Cost allocation, Process optimization, Change Management
- Project Manager** Design and feasibility study for processual / organizational changes at a medium-sized group associated with a SAP migration in 3 of the 4 corporate divisions.  
Period : 09/2013 – 02/2014 (HOERBIGER Antriebstechnik GmbH)  
Keywords : Multiple Project Management, Program Management, Project Management, Process optimization, SAP, Logistics, Preliminary and feasibility study, Change Management
- Consulting** Conception and implementation of a Provider Management Organization within Financial Services of a international Automobile Enterprise.  
Period : 03/2013 – 05/2013 (BMW AG)  
Keywords : Project coaching, Project Management, Provider Management, Service-Level-Management, ITIL
- Project-Coach** Conception and invitation of tenders for an Outsourcing Project (Application Management) for Financial Services of a international Automobile Enterprise.  
Period : 08/2012 – 02/2013 (BMW AG)  
Keywords : Project Coaching, Project Management, Provider Management Service-Level-Management, ITIL, Carve-Out
- Multiple Project Manager** Conception, planning and roll out of 7 crossing-over SAP-Logistics- and MES-Templates for the production landscape of an international enterprise.  
Period : 06/2011 – 07/2012 (Robert Bosch GmbH)  
Keywords : Multiple Project Management, Program Management, Project Management, Project Coaching, Process optimization, SAP, Logistics, Rollout
- Project Manager** Business process optimization, change and roll out of SAP in the lead factory of an enterprise as well as leading of external consultants.  
Period : 07/2010 – 05/2011 (Bosch-Rexroth AG)  
Keywords : Project Management, Process optimization, SAP, Logistics, MES, , Project Coaching, Change Management
- Interim Manager** Redesign of Service Management processes of a IT-Provider (Incident-, Problem-, Change-Management) and implementation of a IT Service Management software solution for all business core processes.  
Period : 03/2010 – 06/2010 (Wincor-Nixdorf Portavis GmbH)  
Keywords : Process optimization, ITIL Service Management, Provider Management, Interim Management, Change Management, Rollout
- Project Manager** Conception and set up of a Provider Management organization to control the outsourcing suppliers for a Service Desk over 17.000 clients.  
Period : 02/2010 – 03/2010 (Wincor-Nixdorf Portavis GmbH)  
Keywords : Process optimization, Provider Management, Service-Level-Management, Outsourcing, ITIL

**Project Manager** Consulting to found a Shared-Service company  
Period : 09/2009 – 01/2010 (Tax-consultant group)  
Keywords : Process optimization, Provider Management, Change Management

**Interim Manager** Optimization of an existing IT-Organization main focused on ITIL Service Management, Process optimization, Provider Management and reduction of IT-costs.  
Period : 05/2009 – 09/2009 (Tool supplier)  
Keywords : ITIL Service Management, Process optimization, Provider Management, Reduction IT costs

2006 – 2008 **Vice President Special Projects (Siemens AG)**

**Management** Lead of a Business Unit for IT-Services for the headquarter of an international enterprise.

Main focus : Set up and lead off the entire Business Unit with responsibility for Profit&Loss.

Lead of SAP Application development

Continuous optimization of business processes based on CMMI, ITIL Service Management and Provider Managements

Employees : 350 Profit&Loss : € 180 mio. Period 01/2006 – 12/2008

**Multiple Project Manager** Set up of the Business Unit for IT-Services through

- consolidation and harmonization of organizations and applications from their former organizations (Carve-Out, Carve-In)
- Set up of several global divided DataCenters and taking over of Systems, Applications and IT-Infrastructures.
- Outsourcing of parts of Application development

Keywords : Multiple Project Management, ITIL Servicemanagement, Outsourcing, Insourcing, Process optimization, Provider Management, Rollout, DataCenter operations, SAP Application Management / development, IT-Support, Desktopservices, IT-Security, Risk Management

2003 – 2005

**Head of Information Services & Processes  
(CIO of Siemens Building Technologies AG)**

**Management** Main focus : Business process optimization, IT-Strategy, Outsourcing, Service Management ITIL, Project Management, SAP-Changes  
SAP-Application Management, IT-Infrastructure

Employees : 69 Budget : € 35 Mio. (incl. Proj.) Period 07/2003 – 12/2005

**Multiple Project Manager** Shift of an entire Business Unit from Germany to Switzerland with preliminary and feasibility study, project planning and transformation of Production, Logistics, Product development, Finance and IT within an international multiple project.  
Period : 07/2004 – 12/2005  
Keywords : Project Management, preliminary and feasibility study, Production (MES), Logistics, Product development, Finance and IT, Risk Management, Change Management, Risk management, Carve-Out, Carve-In, Processes, SAP, Rollout

**Project Manager** Planning, Invitation of tender and implementation of an outsourcing project for SAP-Application development (SCM, MES, QM, FI/CO) as well as the operation of 3 SAP-Systems with about 1100 users.  
Creation of feasibility studies with provider benchmarking to reduce IT-costs together with the following roll out.  
Period : 10/2004 – 04/2005  
Keywords : SAP-Outsourcing of 3 Systems mit 1100 users, feasibility study, Project Management, Application Management, Service Management, Provider Management, IT cost reduction

**Project Manager** Optimization of IT-Service contracts through new conceptions and implementation of Provider Management expanded with outsourcing of IT-Infrastructure and SW-Development  
Period : 07/2004 – 09/2004  
Keywords : IT cost reduction, studies, optimization service providing, Provider Management, ITIL Service Management, Outsourcing

**Project Manager** Implementation of normal supported Clients-Server structures to central administrated Terminalserver solutions for all employees in all functional branches.  
Period : 02/2004 – 06/2004  
Keywords : Project Management, Conception Terminalservices

**Project Manager** Implementation of SAP in the entire R&D department and IXOS as Document Management System in production based on feasibility studies.  
Period : 07/2003 – 12/2003  
Keywords : Document Management System (DMS), SAP, preliminary and feasibility study, Conception, Application Management, Processes



2000 – 2003

**Head of Systems & Communications**  
**(Lead IT-Infrastructure Germany – Fire & Security Products GmbH)**

**Management** Main focussed : IT-Infrastructure, Consolidation, Outsourcing, Service Management, ITIL, Project Management, SAP-Changes, SAP-Operations, Process optimization

Employees : 53                      Budget : € 10 Mio.                      Period : 09/2000 – 06/2003

**Project Manager** Development and implementation of a Content Management System for Intranet solutions

Period : 01/2003 – 04/2003

Keywords : Content Management, Internet, preliminary and feasibility study, IT cost reduction

**Project Manager** Planning, Invitation of tenders and outsourcing of IT-Infrastructure for 4 locations (business/commercial, administration and production sites). Starting with a feasibility study to consolidate and harmonize the IT structures and IT support as on to the Provider Management.

Period : 09/2000 – 09/2002

Keywords : Outsourcing, ITIL Service Management, Project Management, Process optimization, preliminary and feasibility study, Conception, consolidation, Rollout, IT cost reduction, Provider Management, IT-Infrastructure, DataCenter-Structures, Desktop

1996 – 2000

**Head of Systems & Communications**  
**(Lead IT-Infrastructure – SGS GmbH & Co oHG)**

**Management** Main focus : Project Management, (Post-) Merger&Acquisition, SAP-Implementation, IT-Infrastructure

Employees : 27      Budget : € 9,5 Mio. (inkl. Projects)                      Period : 09/1996 – 08/2000

**Project Manager** Implementation of SAP R/3 for the branches Logistics, MES, Purchase, Production, Stock handling, Finance and Controlling and taking over the SAP-Application development  
 Period : 04/1999 – 08/2000

Keywords : SAP-Implementation, Process optimization, Business processes, SAP-Application Management, Conception, Provider Management, Rollout

**Project Manager** Migration of 2 external companies into our company with consolidation of IT operations, process adjustment, Blueprint for business process optimization and harmonization of IT infrastructures and SW development.

Period : 09/1997 – 10/1998

Keywords : Consolidation IT-Operations/DataCenter, Post-Merger, Process adjustment, Blueprint of business process optimization, IT-Infrastructure, Carve-Out, Carve-In

**Project Manager** Introduction of MS-Office 97 at a Branch of a global player based on preliminary and feasibility study as well as Project planning

Period : 09/1996 – 04/1997